



## **NAMFS VIRTUAL CONFERENCE FOR MORTGAGE FIELD SERVICES CONTENT IS AVAILABLE FOR MEMBERS**

**NAMFS would like to thank the sponsors, exhibitors, presenters and attendees of this year's virtual conference. We are excited to announce the recordings of the General Sessions that were held are available for members to view by [CLICKING HERE](#).**

Below are the session names along with a description and presenter information:

### **Servicer Panel - Wednesday, October 7, 2020**

The Opening Session from the 2020 NAMFS Virtual Conference for Mortgage Field Services, a panel of servicers will discuss the current mortgage default environment, specifically the impact of the pandemic on their process, volumes and what the future could hold.

Moderated by Lindsey Pryor, Altisource, with panelists: Justin Goddard (Wells Fargo), Patrick Pannuska (Wells Fargo), and Chip Nolan (M&T Bank)

### **The State of the Industry - Wednesday, October 14, 2020**

Day 2 Opening Session from the 2020 NAMFS Virtual Conference for Mortgage Field Services, Rick Sharga brings his unique insight to a discussion on Housing, CRE, Foreclosures and the Road Ahead

Presenter: Rick Sharga, EVP RealtyTrac

### **New Toys, Better Tech The Latest in Mortgage Field Services - Tuesday, October 20, 2020**

Day 3 Opening Session from the 2020 NAMFS Virtual Conference for Mortgage Field Services focuses on technology. Hear Nake Sekander present on topics that include: Data Analysis and Data Visualization, APIs & Integrations, Machine Learning, and Artificial Intelligence.

Presenter: Nake Sekander

## **Employee vs. Independent Contractor: Explaining the Jumbled State of the Law - Wednesday, October 21, 2020**

Day 4 Opening Session from the 2020 NAMFS Virtual Conference for Mortgage Field Services addresses the industry challenge of W2 vs 1099. Using song titles from The Who to lighten the subject matter, Todd Lebowitz covers: Why misclassification matters, How do I know?, What's changing?, and What can I do?

Presenter: Todd Lebowitz

## **Altisource - Distance In The Field**

Originally recorded on May 7, 2020. Altisource hosted this webinar which NAMFS was represented as a panelist along with Earthvisionz. The webinar focuses on issues and solutions coming out of the Covid-19 pandemic.

Moderator: Lindsey Pryor, Altisource

Panelists: Quentin Finney, RJ Cavalier, and Eric Miller

## **Mortgage Contracting Services - Violations Panel Discussion**

Recorded on October 12, 2020. MCS leads a panel discussion on how effective communication and cooperation can be critical to solving violation issues.

Moderator: Paul Swindle

Panelists: Megan Reese, Bethany Ockerman, and Brian Kravitz

## **Xactware - Property Pres Wizard & XactPRM: Solutions For Growth**

Put XactPRM and PPW together, and you have a field servicing solution capable of simplifying and enhancing every aspect of your workflow. Learn how and why these solutions should be leveraged together along with recent and future enhancements to their platforms.

Presenters: Matt Zoldowski & Rob Martin

## **Xome - A Field Services FHA Panel Discussion**

Hear from a panel of experts as they discuss the importance of servicing a FHA property as a field vendor, National and a Servicer perspective. Key topics in this presentation include: Definition of Conveyance Condition, Key Milestones to placing properties In Conveyance Condition, and a Path to Success.

Moderator: Jim Pike

Panelists: Johanna Granados, Shelly Guild, and Jody Baker

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## Follow The Blueprint: Understanding Government Contracting Opportunities

Have you ever thought about expanding your service offering? The Federal Government alone awarded contracts totaling \$4.45 TRILLION in 2019. In this session, hear and learn what steps you need to follow to enter this area of opportunity. If you Follow The Blueprint you just may find success.

Presenter: David Jackson Jr.

## Expand Your Opportunities with HomeAdvisor

Discover opportunities beyond the mortgage field services industry. This session will discuss the ways that HomeAdvisor helps you expand within the markets you service and broaden the ways you can profitably leverage your expertise.

Presenter: Kat Rose

## Revenue Diversification & Opportunities with Bass Security

Discover opportunities in the commercial space by providing services for National Retailers like CVS, Walmart, RiteAid, Dick's Sporting Goods and more. This session will introduce you to Bass Security and their need for 1099's across the nation. This opportunity can assist with expansion in a current market along with a different model for revenue.

Presenter: Kellie Chambers

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